

From tradesman's tools to multi-national manufacturers, RSA Marine has a Marine Cargo proposition to fit the needs of your clients.

INNOVATIVE PRODUCT PACKAGE

As a market-leading and award-winning insurer, we are constantly reviewing our offering to make it easier for you to do business with us. Our Marine Cargo and Stock Throughput products are specifically designed for all sectors of the import and export industry.

Encompassing our specialist underwriting and claims expertise, we provide an unrivalled service for your clients' goods whilst in transit or in store.

PRODUCT COVERS AND TAILORED SOLUTIONS

Transit eSolutions meets the needs of small businesses and tradesmen. It's flexible enough to cater for the needs of a wide range of trades, from builders, plumbers and similar tradesmen to retail and manufacturing businesses moving their products and goods around the UK in their own vehicles.

Cargo eSolutions is specifically designed to meet the needs of UK-based businesses that import and/or export raw materials and finished goods worldwide. With cover available for occasional one-off movements or on an annual basis. Uniquely for an online offering, cover is provided on our revolutionary All Risks wording, with no reference to Institute Cargo Clauses, so it's easier than ever to do business.

For all of our internet offerings, not only can you obtain quotes and bind cover in minutes, you can now manage the entire life cycle of the policy, including mid-term adjustments and renewals, and also issue full documentation at the touch of a button.

You can access both Transit eSolutions and Cargo eSolutions at www.rsasonline.rsagroup.com

Cargo Throughput Solutions is our market-leading All Risks wording specifically designed for any size of import and export business. It is uncomplicated, and doesn't incorporate any Institute Cargo Clauses, thus removing the perceived complexity of traditional Marine Cargo insurance.

Cargo Throughput Solutions is not solely available for Stock Throughput requirements but is equally effective for pure Marine Cargo risks. Cover can include exhibitions, engineers and/or sales reps vehicles and of course worldwide stock exposures.

Simply Cargo is our traditional Marine Cargo product with cover built around Institute Cargo Clauses. Cover is available for any movement of goods, exhibitions, sales or engineers tools and samples, and also for stock as required.

Major Cargo offers bespoke underwriting solutions for large complex cargo risks and legally compliant insurance programmes for multinational businesses. We have market-leading capacity and the appetite to use it. We operate one of the largest true global networks in the insurance market, allowing us to service our clients' legal requirements in territory. With the support of our global network, award-winning claims team and in-house Risk Management function, we aim for a lasting tripartite relationship between insurer, broker and client.

STRENGTHS AND APPETITE

With UK and global underwriting and claims experience, RSA is capable of writing virtually any Marine Cargo or Stock Throughput business.

Specialist risks, simple solutions

Our Marine Cargo and Stock Throughput Solutions products provide extensive cover and a simple solution to specialist risks.

Part of a bigger picture

RSA Marine has specialist and dedicated Underwriting and Claims teams with a wealth of experience across the globe. RSA Marine provides you with access to decision-makers, something that is key to keeping your customers moving in the event of any problems.

Our local Marine Development Managers provide you with ongoing support and training as required, and our award-winning Risk Management team is on hand to identify, analyse and mitigate risks.

In short, RSA has a long heritage of offering global coverage with regional strength and local contacts.

WHY RSA?

We have a proud heritage of over 300 years and our Marine proposition is far more extensive than just these products. We have global capability to provide solutions for all your customers' Marine needs and requirements.

Financial Stability

We're a financially stable company. Standard and Poor's upgraded our rating to 'A+' Stable in February 2012. We provide insurance and risk management to a significant number of FTSE 100 companies, across a well-balanced portfolio.

Plain English

As a market-leading and award-winning insurer, we at RSA are constantly refreshing our delivery and products to make it easier for you to do business with us – outlining all we do in plain English.

Fair claims paid promptly

RSA advocates the prompt settlement of every claim and we aim to make timely payments to ensure your clients can keep moving. All of our Marine Cargo propositions are underpinned by our first class Cargo Claims team. We have an international network of claims agents representing us across the globe, making sure if something does go wrong, we have local support to keep your clients business moving.

We have a dedicated in-house Recoveries and Risk Management team able to provide advice and guidance through any aspect of your policy or claim.

OTHER MARINE PRODUCTS FROM RSA

With extensive Underwriting knowledge and experience of the Marine industry, RSA Marine offers solutions for other classes of Marine business such as:

- Freight Liability
- Marine Trades
- Marine Liabilities
- Ports and Terminals
- Hull
- Maritime Equipment
- Aquaculture.

Find out more at www.rsabroker.com

Find out more about our other online capabilities at www.rsaonline.rsagroup.com

HERE TO HELP

If there's anything else you would like to know, speak to your usual RSA Marine contact or one of our Marine Cargo Underwriters:

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